



THE AGENDA

FACTORY SHARPENING PRACTICES AND PROFESSIONAL SELLING SKILLS



Tuscany Suite & Casino Hotel: 255 East Flamingo Rd. Las Vegas, NV 89169 US
Phone (702)-893-8933 | www.tuscanylv.com

DAY 1 - MONDAY 10/14

9:30 AM TO 6:00 PM

- 7:30AM Breakfast
- 9:30AM Registration/Greeting/Grouping. Team Introduction
- 10:00AM Above Shears' Design & Development. **Tengzhang Xu**, President, Above Manufactory
- 10:30AM Shears' Knowledge **Chao Wei**, President, Above Shears
- 11:15AM New Shears' Demos & Announcement. **Sky Zhu**, Former Chief Instructor of Toni & Guy, International Freelancer.
- 12:15AM Coffee Break
- 12:30PM Simplify Sharpening **Dennis Brooks** President, SharpEdge
- 1:00PM Buffet Lunch
- 2:00PM Curve Shears Sharpening Techniques. **Chien-Yung Lin**, Principal Craftsman, Above Manufactory
- 3:00PM Coffee Break
- 3:15PM **HANDS ON PRACTICE SESSION**
 - Intro to Clipper Blade Sharpening
 - Advanced Clipper Sharpening
 - Corrugation/Serration
 - Japanese Hammering (Setting)
 - Curve Shears Convexing
 - Hollow Grinding
- 5:45PM Q&A
- 6:00PM Close

DAY 2 - TUESDAY 10/15

9:00 AM TO 6:00 PM

- 7:30AM Breakfast
- 9:00AM Review Hot-Points
- 9:15AM Navigate Competition in Sharpening and Sales **Jim O'Donnell**, Chief Instructor, Above Shears.
- 10:00AM Pet Grooming Demos & Shears Sales **Tessa Koenig** Sales Director, Above Shears.
- 10:45AM Nail Nipper Sharpening. **Jason Pintel**, President, Sungold Group
- 11:15AM **HANDS ON PRACTICE SESSION**
 - Clipper Maintenance
 - Customers Clipper Maintenance
 - Shears Set Bending
 - Nail Nipper Sharpening
 - Curve Chunker Sharpening
 - No Line Blender Sharpening
- 1:00PM Buffet Lunch
- 2:00PM Juggler Entertainment
- 2:15PM Professional Sales Seminar **Chao Wei**, President, Above Shears
- 3:00PM Coffee Break
- 3:15PM Specific Sharpening Practice & Workshop. **Zachary Sturm**, President, The Edge Pro
- 3:45PM **HANDS ON PRACTICE SESSION**
 - Rubbing Block Usage
 - Clipper Blade Sharpening
 - The Clipper Wheel
 - Inspection and Evaluation
 - German Style Hammering
 - D Blade Sharpening
- 5:45PM Q&A
- 6:00PM Close

DAY 3 - WEDNESDAY 10/16

9:00 AM TO 4:00 PM

- 7:30AM Breakfast
- 9:00AM Photo Taking
- 9:30AM Cosmetology School Sales **Alex Lee**, VP, Above Shears.
- 10:30AM Sell Like An Expert **Ronald Wada**, Owner, The Shear Doctor
- 11:30AM Specific Sharpening Practice & Workshop **Mitch Kingsland**, President, The Shop Inc.
- 12:00AM **HANDS ON PRACTICE SESSION**
 - Advanced Burr Management for Clipper Blade Sharpening
 - Casted Shears Hammering
 - High Tech Shears Demo Skill
- 1:00PM Buffet Lunch
- 2:00PM Certification
- 3:00PM What Makes us Different Sharpener Reps
- 3:30PM Panel, Discussion & Conclusion
- 4:00PM Close

ALL RIGHTS RESERVED BY ABOVE INTERNATIONAL INC. ©2024

EVENT INSTRUCTORS:

- Alex Lee, Above Shears
- Harrison Stanley, Nano Hone
- Mitch Kingsland, The Shop Inc.
- Tessa Koenig, Above Shears
- Chao Wei, Above Shears
- Jason Pintel, Sungold Group
- Ronald Wada, The Shear Doctor
- Zach Sturm, The Edge Pro
- Chien-Yung Lin, Above Manufactory
- Jason Sturm, The Edge Pro
- Sky Zhu, Above Manufactory
- Tengzhang Xu, Above Manufactory
- Dennis Brooks, Sharp Edge
- Jim O'Donnell, Above Shears

